

Top Ten 2020 Skills Project

SKILL 7 – JUDGEMENT AND DECISION MAKING Information Processing



7. Judgment and Decision Making

"The less I understood of this farrago, the less I was in a position to judge of its importance."

Robert Louis Stevenson in *Dr. Jekyll and Mr. Hyde*



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Overall objective:

☐ Understand the relevance of Information Processing to Judgment and Decision Making

Specific objectives:

- Understand the Information Processing Theory
- ☐ Understand the relevance of automatic thoughts
- Understand the relevance of beliefs



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Learning method

- ☐ You have to read all the slides carefully to understand the concepts addressed in the training pill.
- ☐ In the end, you have to complete an exercise in order to test your knowledge.







Contents

- ☐ Information Process Theory
- **☐** Automatic Thoughts
- **☐** Core Beliefs
- ☐ Intermediate Beliefs
- ☐ 3 R's Technique







People's emotions, behaviours, and physiology are affected by their perception of the situations(1).

People have pretty different emotional and behavioural responses to the same situation, due to what is on their minds at that moment₍₁₎.







Situation

Automatic thoughts

Reaction (emotional, behavioural, physiological)

It is not the situation itself that determines how people will react, but rather the construction they will make of the situation ——— the automatic thoughts(1).

.....

Shapes: verbal, visual (images) or both(2).





The automatic thoughts do not result from deliberation or reasoning. They seem to emerge in a spontaneous way, as they are very fast, fleeting and brief.

Usually, the individuals have no sense of these thoughts(1,2).

It is more likely to be aware of the emotions or behaviours that follows those thoughts(1,2).



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How individuals feel emotionally and how they behave will be biased by their perception/interpretation/automatic thoughts of the event(1).

Their emotions are logically linked to the content of their automatic thoughts(2).

It is possible to identify your automatic thoughts by paying attention to your switches in humour, behaviour and/or physiology(1).



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You can ask yourself:

What was just going through my mind when...

(1)



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When the automatic thoughts are identified, it is possible, to a certain level, examine the validity and utility of thought(1,2).

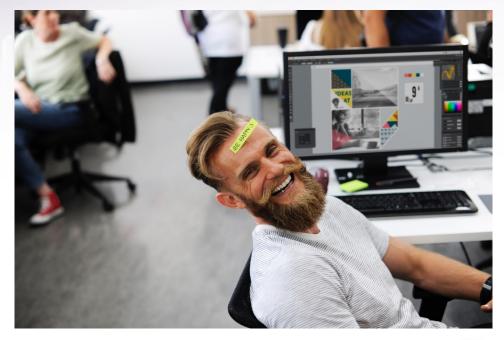
When unrealistic thoughts are subjected to a straightforward analysis, usually, the emotions, behaviour and physiological responses of the individual change(1).

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When you consider that your interpretation of an event does not make any sense and you change it to a more adaptive one, your mood will probably improve, you will behave in a more functional way and/or your physiological arousal will decrease(1).









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Beliefs



The individuals build **notions about themselves, others** and **their world** since their childhood_(1,4).

"Their core beliefs are enduring understandings so fundamental and deep that they often do not articulate them, even to themselves.

The person regards these ideas as absolute truths—just the way things

"are"(1)."



When a core belief is expressed, the individual interprets the event through the lens of his belief, even though his interpretation may be, rationally, misleading(1).

The individual will tend to focus specifically on information that confirms his belief, disregarding the presence of data to the contrary(1).





Consequently, his belief will be preserved, even though it may be misleading and inadequate(1).

It is important to highlight that this form of processing the information occurs automatically(1).







Unrealistic thoughts, that deform reality, are emotionally distressing and influence the individual's ability to reach their goals(2).

The most common type of automatic thought is somehow deformed and appears although objective evidences to the contrary(1).

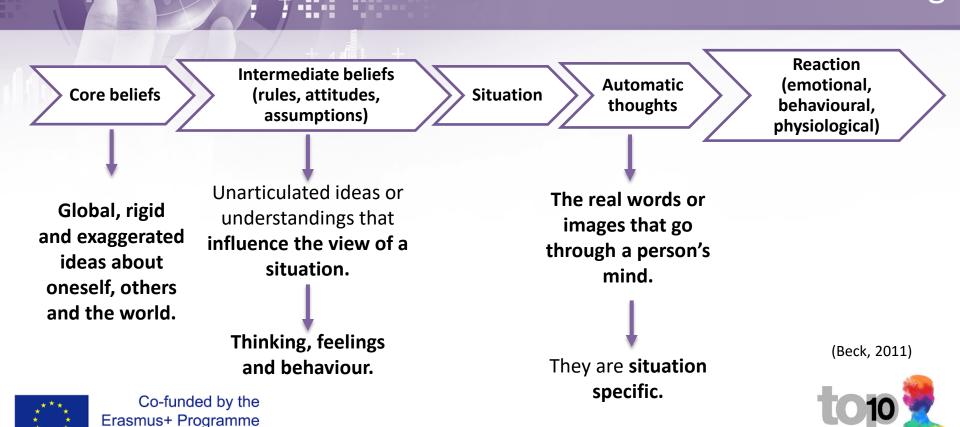
Even though automatic thoughts seem to appear spontaneously, they become frankly foreseeable once the individual's underlying core beliefs are distinguished(2).











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Intermediate beliefs

Acquired in early developmental stages(1).

▶ Due to the interactions with the world and others, influenced by the genetic predisposition(1).

They vary in accuracy and functionality among individuals(1).

Unrealistic intermediate beliefs can be modifiable, as they are more malleable than core beliefs, and more reality-based, functional and useful new beliefs can be developed and strengthened(1,3).

These changes help the individuals feel better and progress towards their goals, as they tend to perceive problems or future situations in a more constructive manner(1).



Core belief:

"I'm incompetent."

Intermediate beliefs

Attitude: "It's shameful to fail."

Rule: "I should give up if a challenge seems too great."

Assumptions: "If I try to do something difficult, I'll fail.

If I avoid doing it, I'll be okay."

Situation:

Doing a new task at work.

Automatic thoughts: "This is just too hard. I'm so dumb.

I'll never master this. I'll be fired."

Reaction:

Emotional: Discouragement

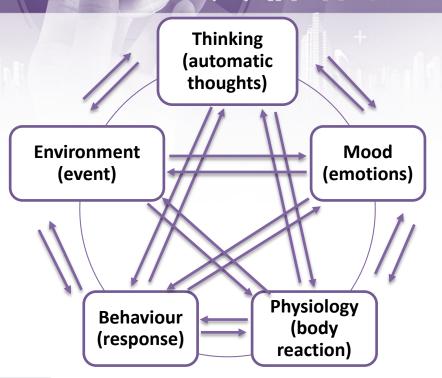
Physiological: Heaviness in body

Behavioral: Avoids the task and navigates through the internet.



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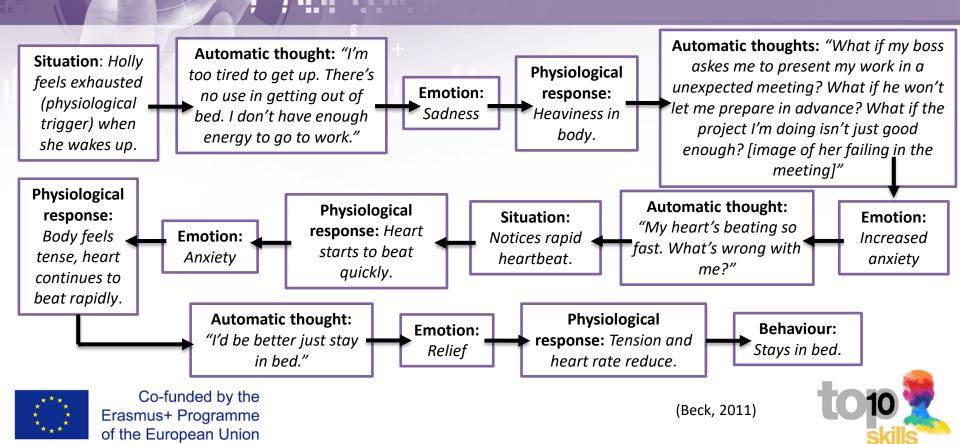


Triggering situations can be(1):

- ✓ Discrete events
- ✓ A stream of thoughts
- ✓ A memory
- ✓ An image
- ✓ An emotion
- ✓ A behaviour
- ✓ A physiological or mental experience







This process and the **automatic thoughts** are not specific of individuals with psychological distress. **We all have them**, although, most of the time, we are barely aware. However, **with practice**, **we can bring these thoughts into consciousness**(2).

It should be noted that individuals who are in distress may not reach this kind of critical examination(2).

For most individuals, it is possible to identify and evaluate the validity and/or utility of their thoughts, and then develop adaptive responses, in order to promote a positive change in humour, physiology and behaviour(2).



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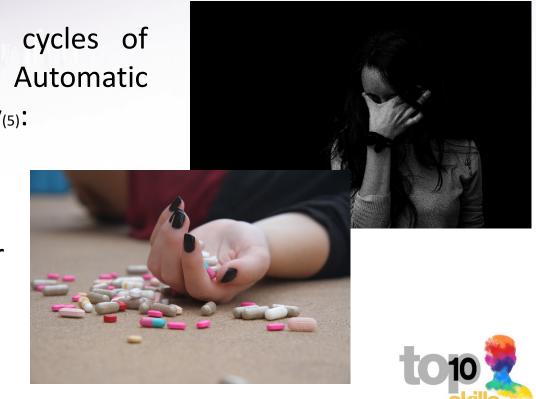




People who got caught in cycles of negative and distorted Automatic Thinking can became clinically(5):

- ☐ Depressed₍₅₎;
- ☐ Self-critical(5);
- Less successful in their work and personal lives(5).





3 R's exercise to keep the Automatic Thoughts in check(5):

1. Record the upsetting event: describe the event in a journal and record it in detail₍₅₎.

2. Rationalise it by addressing the Automatic Thought: think about the Automatic Thought associated with the event(5).

3. Replace the irrational Automatic Thought with a rational one₍₅₎.





Examples of categories of distorted Automatic Thoughts(6):

Mind Reading

"He thinks I'm a loser."

Assuming what other people are thinking without having sufficient evidence of their thoughts(6).

Shoulds

"I should do well on this job. If I don't, then I'm a failure."

Interpreting events based on how things should be rather than on what they are(6).





Examples of categories of distorted Automatic Thoughts(6):

Catastrophizing

"It would be terrible if I failed."

Believing that what has happened or will happen will be so tragic and unbearable that you would not be able to cope with it(6).

Overgeneralizing

"This generally happens to me. I seem to fail at a lot of things."

Perceiving a common pattern of negatives according to a
single negative episode(6).





Examp	le ₍₅₎ : Record	Rationalise	Replace*
	"I always do poorly on every assignment."	Overgeneralizing	"I did well on other assignments!"

* You can try to imagine what you would say to a friend if he was struggling with an Automatic Though, and say it to yourself(5).





Exercises

Choose the most suitable answer:

1. The individuals have different emotional and behavioural responses due to:

- a. the construction/perception they make/have of the situation;
- b. the situation itself that determines how they will react;
- c. only their feelings.

2. The automatic thoughts:

- a. result from deliberation and reasoning;
- b. are very fast, fleeting and brief;
- c. are not associated with switches in humour, behaviour and/or physiology.





Exercises

Choose the most suitable answer:

3. The information is usually processed in the following sequence:

- a. situation; core beliefs; intermediate beliefs; reaction; automatic thoughts;
- b. core beliefs, intermediate beliefs; situation; automatic thoughts; reaction;
- c. situation; reaction; automatic thoughts; intermediate beliefs; core beliefs.

4. The automatic thoughts:

- can be unrealistic and can influence the individual's ability to reach their goals;
- b. cannot be foreseeable and/or identified, as they occur automatically;
- c. are not specific to the events.





Exercises

Choose the most suitable answer:

5. Regarding the beliefs, the individuals:

- a. face them as absolute truths;
- b. tend to avoid information that confirms their beliefs;
- c. build them in the adulthood.

6. The intermediate beliefs:

- a. are usually the same among individuals, as they do not vary in content, accuracy and functionality;
- b. cannot be replaced by new beliefs, as they are acquired in early developmental stages;
- c. can influence the feelings of the individual and his progress towards his goals.





Exercises

Choose the most suitable answer:

7. When the information received is processed:

- a. usually the individuals do not interpret the situation through the lens of their beliefs, because they know that their interpretations may be misleading;
- b. usually the individuals are more aware of the emotions and/or behaviours they have than the prior automatic thoughts;
- c. that process does not occur in an automatic way.





Exercises

Choose the most suitable answer:

8. Regarding the automatic thoughts:

- a. they are specific of individuals with psychological distress;
- b. it is possible to identify and evaluate their validity and then develop adaptative responses;
- c. it is not possible to bring them into consciousness.





Exercises

Choose the most suitable answer:

- 9. When unrealistic thoughts are subjected to a direct analysis, generally:
- a. the individual's emotions, behaviour and physiological responses change;
- b. the individuals realise that it is impossible to change them to others more adaptative and functional, because they are deep-rooted;
- c. the emotions do not change, because they are not connected to the content of the automatic thoughts.





Exercises

Choose the most suitable answer:

10. To keep your automatic thoughts regulated, you should:

- a. rationalise the upsetting events by addressing each irrational thought; replace your irrational automatic thought by a rational one; record the upsetting events;
- b. rationalise the upsetting events by addressing each irrational thought; record the upsetting events; replace your irrational automatic thought by a rational one;
- c. record the upsetting events; rationalise them by addressing each irrational thought; replace your irrational automatic thought by a rational one.





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