

September - Year 1

ONLINE MEETING IN VEJER, SPAIN

June 22nd – 2020, the second meeting of the EFE Project partnership was held online in Vejer (Spain). The Covid-19 pandemic has meant that all meetings will be held online for the foreseeable future and more frequent meetings will take place to check on progress. The meeting was attended by representatives of Sweden, Portugal, Spain (2), Poland, Romania and Ireland.

We have now come up with the Final Report for our 15 enemies of smaller companies and entrepreneurs, who often fail in the first five years of business and that our project wishes to tackle by way of coaching. We created a questionnaire for entrepreneurs to identify the obstacles to be tackled in the first five 5 year of business and then we had focus groups with experts from all partner countries. The result is a list of 15 enemies, 15 areas of work that cannot be underestimated when companies start up.

Our partnership comprises:

-Center för Socialt
Entreprenörskap Sverige -
Sweden

-Indepcie - Spain

-Arid – Poland

-CPIP – Romania

-Asociación para el desarrollo
rural del litoral de la Janda –
Spain

-APSU - Portugal

-I & F Education – Ireland



WHAT ARE THE 15 ENEMIES IDENTIFIED?

The EFE project will develop fifteen situations/enemies that can be tackled by way of coaching.

We will focus on soft skills/human skills, rather than hard skills, such as the individual's leadership qualities, motivation, decision-making ability, self-esteem, self-confidence, etc.

Here is the list that partners will cover to tackle the 15 enemies:

- CONNECT TO OTHERS
- COMMUNICATION SKILLS
- CHANGE MANAGEMENT
- DEALING WITH STRESS
- PRIORITIZING
- DELEGATION
- CREATIVITY
- DEALING WITH FEEDBACK
- SELF CONFIDENCE
- COGNITIVE FLEXIBILITY
- SELF MOTIVATION / PERSEVERANCE
- FOCUSING ON WHAT IS IMPORTANT
- HANDLE ATTITUDES FROM CUSTOMERS
- DEALING WITH RISKS
- NEGOTIATION SKILLS

WHAT IS HAPPENING NEXT?

The consortium will now develop a Training System and toolkit for entrepreneurs to face the enemies detected and depicted in the first part of our project.

To achieve this, the EFE project pursues the following objectives with coaches, entrepreneurs, leaders and managers as final users of this Training System:

- To establish a training program that accompanies final users in the implementation of acquired training skills and training plans.
- Define the importance of entrepreneurship and the talents necessary for entrepreneurial success.
- Find the non-technical talents necessary to meet the demands of entrepreneurship.
- Help individuals to understand and apply their entrepreneurial talents to increase their business success.
- Support the development of entrepreneurship in local communities.
- To promote exchange between final users both at the regional level but also between countries.

OUR NEXT MEETING

Our next transnational project meeting is due to take place in Dublin (Ireland) in November 2020.

We will monitor the Covid-19 situation and make a decision when the date approaches. We understand that meeting face to face is the best option, but the worldwide pandemic might play a big role in the meeting not taking place as planned. Postponing the meeting will be an option we will explore.



'We will establish a training program that accompanies final users in the implementation of acquired training skills and training plans'



Entrepreneurship for everyone
New ways of coaching



<http://www.efeproject.eu/>

<https://www.facebook.com/efeproject>

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